

Sample Chronological Resume

Judy Banks

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EDUCATION

Columbia University School of International and Public Affairs

New York, NY

Master of International Affairs

May 2016

Concentration: **International Energy Management and Policy**, Specialization: **Financial Management**

Selected Courses: Energy Project Finance, Energy Systems and Business Structure, Petroleum and Electricity Markets, Emerging Markets Investment, Corporate Finance, Quantitative Analysis

Honors: Research Assistant and Fellow of the Center for International Business

University of London

London, UK

Bachelor of Science in **Economics**, Minor in **Accounting**

May 2010

- GPA: 3.8/4.0, Graduated Cum Laude, Recipient of the Rosenberg Scholarship for Entrepreneurs

EXPERIENCE

Land and Agricultural Development Bank

Berlin, Germany

Investment Analyst

September 2013-June 2014

- Analyzed financial performance of \$15 million in private equity fund holdings in Eastern Europe.
- Executed credit and financial analyses of sub-project equity investments across various sectors.
- Evaluated business plans' viability, capital structure and compliance with U.S. regulatory requirements.
- Structured corporate finance deals with capitalization of \$100,000 to \$10 million in agriculture.
- Initiated quarterly meetings with local farmers and agribusiness representatives to explain changes in state and federal laws and regulations, enabling farm owners/operators to establish successful business.

APC Inc.

Munich, Germany

A \$180 million manufacturer, importer and distributor of agricultural products in Eastern Europe.

Manager of Financial Planning and Analysis

September 2011-August 2013

- Consolidated three plant warehouses into one national distribution center without customer service disruptions and reduced inventory by \$2 million, with net savings of \$1 million annually.
- Negotiated annual savings of \$1 million for natural gas and electric utilities at three manufacturers.
- Improved financial reporting and reduced the closing cycle by 75%, implemented activity-based standard costing and related financial analyses into three plant facilities.
- Performed financial analysis using SPSS of import-export operations.

International Agricultural Investment Fund

Madrid, Spain

Business Advisor/Project Manager

August 2010-August 2011

- Spearheaded agricultural technology proposal that was awarded \$40,000 from Embassy Fund.
- Improved project results by making modifications that increased tree survival rates by 20 percent.
- Formulated strategic model to monitor and evaluate fruit commodities and tree survival rates.

LANGUAGES AND INTERNATIONAL EXPERIENCE

Languages: Fluent in German and Spanish; Intermediate French

Resided: Germany (18 years), UK (6 years), Spain (3 years). Travel: S.E. Asia, N. Africa, Mexico, Brazil

Dual Citizenship: USA/Germany; Work Authorization: EU Work Permit

LEADERSHIP POSITIONS

President, SIPA Women in Energy Club (2015-Present)

Co-Organizer, SIPA Energy Conference (2015)

Co-Chair, German Association of Agricultural Economists (2012-2014)

INTERESTS

Long-distance running (three-time New York Marathon finisher); black and white photography