VENTURE CAPITAL FIRMS IN NEW YORK CITY

Apax Partners
Apax Partners is one of the world's leading private equity investment groups, operating across the United States, Europe, Israel, and Asia. Apax identifies long term investments in growth companies in the tech & telecom, retail and consumer, media, healthcare and financial and business services sectors. Its success is built upon its deep, international sector expertise.
www.apax.com

Bessemer Venture Partners
Bessemer Venture Partners, one of the oldest venture capital firms in the country, works to identify new markets most fertile for disruption for startup. Currently these industries include, but are not limited to, clean tech, financial services, and cloud computing. Bessemer Venture Partners currently manages $1.6 billion with approximately 50 investment professionals.
www.bvp.com

Canaan Partners
Canaan Partners, with $3.5 billion under management and with nine funds, invests primarily in small and mid-sized companies in the technology, enterprise, clean tech, telecommunications, and healthcare sectors.
www.canaan.com

JPMorgan Partners, LLC (JPMP)
JPMorgan Partners, LLC, a private equity division of JPMorgan Chase & Co., has invested over $15 billion worldwide in consumer, media, energy, industrial, financial services, healthcare and technology companies since its inception in 1984. Currently, the fund is managed by CCMP Capital Advisors, LLC and Panorama Capital, LLC.
www.jpmorganpartners.com

Mitsui Global Investment
Mitsui is a provider of early stage venture capital for various types of US technology firms with a special expertise in helping to build their businesses globally. With offices in New York, Silicon Valley, and Tokyo, Mitsui currently has investments in China, Japan and the USA in the IT, healthcare, retail, and clean tech sectors.
www.mitsui-global.com

Morgan Stanley Expansion Capital
Expansion Capital manages approximately a billion dollars invested in the tech and healthcare sectors. MSVP has invested in over 140 companies worldwide.
www.morganstanley.com/what-we-do/investment-management
OFFICE OF CAREER SERVICES

INTERVIEW TYPES

Screening Interview: The screening interview does just that—screen out candidates whose qualifications don’t meet the job specifications. The first interview is typically conducted by a human resources professional and will probably focus more on your resume and qualifications than anything else. Screening interviews may be conducted in person, by telephone, or by video conferencing (see Telephone Interview and Video or Skype Interview sections).

- Articulate your skills and what you accomplished at each previous job experience.

Second Interview: Second round interviews are often more difficult to prepare for because their purpose is more subtle—to determine which candidates will best “fit” with the company. Second interviews may be comprised of behavioral and competency-based questions (see Behavioral Interview and Competency-based Interview sections).

- Ask questions about the work environment.
- This stage may also include reference checks and testing.

Case Study Interview: Consulting firms and certain financial institutions may include a case study or word problem based on a real-life or simulated consulting situation as part of their interview process. In this instance, the interviewer will present you with a case study and ask how you would approach and solve the dilemma at hand. The interviewer is simply trying to determine your analytical abilities through this interview method, so try not to get flustered!

- You can usually ask relevant questions in your efforts.
- There are a number of online and hardcopy resources available through the Office of Career Services to help you prepare for these types of interviews.
- It is also imperative to be part of a student study group and practice together since these interviews are very demanding.

Behavioral Interview: In these interviews, the interviewer will ask you to talk about a real situation you’ve encountered and your response to that situation. A sample question could include, “Tell me of an incident when you failed,” instead of a hypothetical question such as “How you would handle a mistake or failure?” The employer assumes this will be a good indicator of how you would handle situations in the future.

- Stay calm and answer the question as completely as you can, using the SAR formula as your guide:
  - S – What was the situation or problem that you were presented with?
  - A – What action did you take? (Specifically highlight the skills used.)
  - R – What were the results of your actions? (Be specific and quantify results when possible.)

Pennell Venture Partners (PVP)
PVP is an early-stage venture investor based in New York City formed to meet the need for professional early-stage risk capital in New York and help bridge the gap in the investor marketplace between angel investors and institutional venture capital funds.
www.pennell.com

RHO Capital Partners
For over 30 years, RHO has made diversified investments across various high growth sectors, including information technology, telecommunications, the Internet and healthcare, and invests throughout all stages of a company’s development from seed to mezzanine rounds.
www.rho.com

RRE Ventures
RRE Ventures manages over a billion in assets across the US and select overseas locations in telecom, enterprise, consumer & media, financial, and green companies.
www.rre.com

Sevin Rosen Funds
Sevin Rosen Funds is a respected, top tier venture capital firm with a track record of funding successful companies. The partnership has consistently made early stage investments in pioneering technologies and companies with the potential to create new markets. Historically, these have included telecommunications, computer hardware, enterprise software, and semiconductor companies. Today, the Sevin Rosen portfolio contains optical networking systems and components, wireless communications, and Internet infrastructure software and services companies.
www.srfunds.com

Venrock
Venrock was founded as the venture capital arm of the Rockefeller Family and continues this tradition of funding entrepreneurs and establishing successful, enduring companies. Venrock’s activities have focused on early stage companies in the information technology, healthcare, energy and operation sectors, including investments in Intel, Apple Computer, Stratacom, Check Point Software, Visual Networks, DoubleClick, Millennium Pharmaceuticals, Genetics Institute, Oratec Interventions, and Caliper Technologies.
www.venrock.com