

EDUCATION

COLUMBIA UNIVERSITY, School of International and Public Affairs New York, NY
Master of Public Administration, Program in Economic Policy Management (PEPM) May 2016 - May 2017
GPA: 4.03/4.00

COLUMBIA UNIVERSITY, Columbia College New York, NY
B.A., Economics-Political Science September 2004 - May 2008
Phi Beta Kappa, *summa cum laude*, GPA: 3.94/4.00
Spring 2007 Term Abroad at Universidad Carlos III Madrid, Spain

PROFESSIONAL DEVELOPMENT COURSES

Applied Econometrics, National Association for Business Economics (NABE) August 2017
Macroeconomic Forecasting, International Monetary Fund (IMF) December 2017

EXPERIENCE

BANK OF AMERICA SECURITIES New York, NY
Director, Emerging Markets Sovereign Debt Strategist, Global Markets February 2022 - Present
Vice President February 2020 - January 2022
Associate June 2018 - January 2020

- Authored research reports to analyze investment opportunities in external sovereign bonds issued by Latin American countries including Brazil, Mexico, Argentina, Colombia, Chile, Peru, Ecuador, El Salvador, Dominican Republic, Panama, Costa Rica, and Uruguay
- Closely analyzed the defaults and restructurings of Argentina and Ecuador in 2020
- Collaborated with team's economists to translate macroeconomic views into asset price implications
- Made trade recommendations and maintained ratings (Overweight, Marketweight, Underweight) for issuers
- Met with clients worldwide to discuss views and recommendations
- Traveled to Latin America to meet government officials, local analysts, and local investors to gain investment insights

INSTITUTE OF INTERNATIONAL FINANCE Washington, DC
Financial Economist, Global Capital Markets Department November 2017 - May 2018

- Authored research reports analyzing capital market developments in mature and emerging economies
- Researched capital market developments in frontier market economies and analyzed vulnerabilities related to financing needs, reserve adequacy, asset valuation, and institutional quality
- Set agendas and wrote background reports to support the IIF's asset management and sustainable finance working groups

SANTANDER BANK N.A. New York, NY
Vice President, Foreign Exchange Sales, Global Corporate Banking June 2014 - March 2016

- Pitched derivative hedging solutions to mitigate foreign currency fluctuations with emphasis on Latin America
- Presented to clients on economic and political developments that contributed to their financial risks
- Managed North American client relationships, including consumer, industrial, media, mining, and telecom companies
- Advised clients on hedging Latin American acquisitions and resulting capital structures
- Collaborated with bank counterparts in Brazil, Chile, Colombia, Mexico, Argentina, and Peru
- Grew franchise revenue in 2015 by 70%, exceeding budget by 40%

BANK OF TOKYO-MITSUBISHI UFJ LTD New York, NY
Vice President, Foreign Exchange Sales, Global Markets Division May 2013 - June 2014
Associate August 2010 - May 2013
Analyst August 2009 - August 2010

- Managed client relationships in the US and Latin America, including top-tier companies, financial institutions and central banks

- Worked closely with relationship managers and onshore trading desks to originate deals and seek credit approval
- Advised clients on currency hedging for acquisitions, divestitures, and debt or equity issuances
- Recognized with President's Award—one of the bank's highest honors—for growing Latin American derivatives business by 60%

DRESDNER KLEINWORT, COMMERZBANK AG

Analyst, Foreign Exchange Sales

- Executed foreign exchange transactions with companies and real estate investment funds

New York, NY
July 2008 - August 2009

ADDITIONAL INFORMATION

- CFA charterholder since October 2012
- Languages: Portuguese (Native Speaker), Spanish (Professionally Proficient)
- Software: MS Office (Advanced), Bloomberg/Reuters (Advanced), STATA/EViews (Intermediate)
- Volunteering: CUNY Citizenship Now!'s application assistance events
- Time Abroad: Brazil (9 years), Spain (6 months), and travel to 35+ countries and territories
- Interests: Traveling, cooking, mixology, politics, immigration, international affairs

PUBLICATIONS

- Co-authored chapter on Emerging Markets Debt in *Handbook of Fixed Income Securities* (F. Fabozzi), 9th Edition with Jane Brauer and David Beker.