ECONOMIC DEVELOPMENT CORPORATIONS IN NEW YORK

Bronx Overall Economic Development Corporation
BOEDC provides technical assistance, small business loans, environmental funds, Empowerment Zone funding, job placement assistance, and real estate assistance. It is also the financial consultant for the Bronx Borough President.
www.boedc.com

Brooklyn Economic Development Corporation
The Brooklyn Economic Development Corporation (BEDC) is a multi-service, business, and community development organization that provides training, technical assistance, and counseling to over 20,000 established or potential business owners.
www.bedc.org

Local Initiatives Support Corporation
With offices nation-wide, the Local Initiatives Support Corporation (LISC) supports the development of local leadership and the creation of affordable housing, commercial, industrial and community facilities, businesses, and jobs by providing capital, technical expertise, training, and information.
www.lisc.org

Long Island City Partnership
Long Island City (LIC) Partnership’s mission is to advocate for economic development that benefits Long Island City’s industrial, commercial, cultural, and residential sectors. The goal is to attract new businesses to LIC, retain those already here, welcome new residents and visitors, and promote a vibrant and authentic mixed-use community. The LIC Partnership, formerly known as the Long Island City Business Development Corporation, also operates the Long Island City Business Improvement District (LICBID) which provides targeted services for the neighborhood’s commercial core.
www.licpartnership.org

Lower Manhattan Development Corporation
The Lower Manhattan Development Corporation (LMDC) was created in the aftermath of September 11, 2001 by Governor Pataki and then-Mayor Giuliani to help plan and coordinate the rebuilding and revitalization of Lower Manhattan.
www.renewnyc.com

New York City Economic Development Corporation
New York City Economic Development Corporation (NYCEDC) is the city’s primary vehicle for promoting economic growth in each of the five boroughs. NYCEDC works to stimulate investment in New York and broaden the City's tax and employment base, while meeting the needs of large and small businesses.
www.nycedc.com

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INTERVIEW TYPES

Screening Interview: The screening interview does just that—screen out candidates whose qualifications don't meet the job specifications. The first interview is typically conducted by a human resources professional and will probably focus more on your resume and qualifications than anything else. Screening interviews may be conducted in person, by telephone, or by video conferencing (see Telephone Interview and Video or Skype Interview sections).

- Articulate your skills and what you accomplished at each previous job experience.

Second Interview: Second round interviews are often more difficult to prepare for because their purpose is more subtle—to determine which candidates will best “fit” with the company. Second interviews may be comprised of behavioral and competency-based questions (see Behavioral Interview and Competency-based Interview sections).

- Ask questions about the work environment.
- This stage may also include reference checks and testing.

Case Study Interview: Consulting firms and certain financial institutions may include a case study or word problem based on a real-life or simulated consulting situation as part of their interview process. In this instance, the interviewer will present you with a case study and ask how you would approach and solve the dilemma at hand. The interviewer is simply trying to determine your analytical abilities through this interview method, so try not to get flustered!

- You can usually ask relevant questions in your efforts.
- There are a number of online and hardcopy resources available through the Office of Career Services to help you prepare for these types of interviews.
- It is also imperative to be part of a student study group and practice together since these interviews are very demanding.

Behavioral Interview: In these interviews, the interviewer will ask you to talk about a real situation you've encountered and your response to that situation. A sample question could include, “Tell me of an incident when you failed,” instead of a hypothetical question such as “How you would handle a mistake or failure?” The employer assumes this will be a good indicator of how you would handle situations in the future.

- Stay calm and answer the question as completely as you can, using the S–A–R formula as your guide:
  - S – What was the situation or problem that you were presented with?
  - A – What action did you take? (Specifically highlight the skills used.)
  - R – What were the results of your actions? (Be specific and quantify results when possible.)

The New York State Economic Development Council
Based in Albany, The New York State Economic Development Council is the state's principle organization representing economic development professionals. Its members include the leadership of Industrial Development Agencies, Local Development Corporations, commercial and investment banks, underwriters, bond counsels, utilities, chambers of commerce and companies.
www.nysedc.org

Queens Economic Development Corporation
The Queens Economic Development Corporation (QEDC) provides Queens County residents and businesses broader access to economic resources in order to cultivate multiple commercial, residential and cultural centers in the borough.
www.queensny.org

Upper Manhattan Empowerment Zone Development Corporation
The Empowerment Zone seeks to revitalize distressed communities by using public funds and tax incentives as catalysts for private investment. In Upper Manhattan, five communities lie within the Empowerment Zone's borders: Central Harlem, West Harlem, East Harlem, Washington Heights, and Inwood.
www.umez.org