NONPROFIT CONSULTING FIRMS

Association of Consultants to Nonprofits (ACN)
ACN is an organization representing the nonprofit consulting industry in Chicago, Illinois, United States. ACN provides a directory of nonprofit consultants.
www.acnconsult.org

Association of Philanthropic Counsel (APC)
APC is an association of consulting firms specializing in governance, management, and fundraising.
www.apcinc.org

Benevolent Vision
Benevolent Vision is a California-based firm providing consulting, strategic planning, grant writing, and public relations services to organizations and foundations.
www.benevolentvision.com

Bridgespan Group
Bridgespan Group is a nonprofit advisor and resource for mission-driven organizations and philanthropists. They collaborate with social sector leaders to help scale impact, build leadership, advance philanthropic effectiveness and accelerate learning. These efforts are targeted towards disadvantaged populations, environmental sustainability, and civic engagement.
www.bridgespan.org

Center for Effective Philanthropy
The Center for Effective Philanthropy provides research, strategy consulting, resources, and educational programs to help charitable foundations and other donors increase the impact of their giving.
www.effectivephilanthropy.org

Changing Our World, Inc.
Changing Our World is a full-service national fundraising and philanthropic services company. It provides expertise and individualized solutions, helping nonprofits create strong relationships with donors and enabling grant makers and corporations to invest their resources wisely.
www.changingourworld.com

Community Wealth Partners
Community Wealth Partners is a consulting firm that helps nonprofit organizations become more self-sustaining by generating revenue through business ventures and corporate partnerships.
www.communitywealth.com

Custom Development Solutions
Custom Development Solutions is a full-service fundraising consulting firm specializing in the strategic planning and tactical execution of capital campaigns for nonprofits, large and small.
www.cdsfunds.com

Updated 1/17
Draper Consulting Group
Draper Consulting Group is a consulting firm based in Santa Monica, California providing services to nonprofits and grant-makers.
www.drapergroup.com

Endeavor Global
Endeavor is the global nonprofit that pioneered the concept of High-Impact Entrepreneurship in emerging markets by practicing a tested “mentor capitalist” model.
www.endeavor.org

Emc Arts
Emc Arts specializes in cultural and arts-focused organizations.
www.emcarts.org

LaDou Strategic Advisory
LaDou Strategic Advisory specializes in leadership: providing it, supporting it, developing it. Whether via a one-day training seminar or a full interim directorship and restructuring, they work with clients to develop solutions that embrace the mission, build upon strengths, incorporate on-the-ground realities, and help lead an organization to maximum efficiency and impact.
http://ladoustrategicadvisory.strikingly.com/

Logistics Management Institute
Logistics Management Institute is a private, nonprofit corporation that provides management consulting, research, and analysis to governments and other nonprofit organizations.
www.lmi.org

Management Assistance Group
Management Assistance Group is a nonprofit United States consultancy serving social purpose organizations. It works exclusively with social justice organizations to build long term strength and raise difficult questions.
www.managementassistance.org

Managance
Managance is a Maryland-based consultancy serving United States nonprofits, focused on organizational development. It helps organizations define the difference they aim to make by connecting their mission, organizational culture, vision and values with best practices and processes.
www.managance.com

National Executive Service Corps (NESC)
NESC is a professional services firm offering management consulting, executive search and financial management and accounting services to the New York tri-state region.
www.nesc.org

Philanthropy Squared
Philanthropy Squared is a management consulting firm that focuses on development and marketing in the nonprofit sector.
www.philanthropy2.com

Schultz & Williams, Inc.
Schultz & Williams employees are national consultants helping nonprofit clients maximize income by pursuing development, marketing, and management strategies.
www.schultzwilliams.com
OFFICE OF CAREER SERVICES

INTERVIEW TYPES

Screening Interview:
The screening interview does just that—screen out candidates whose qualifications don't meet the job specifications. The first interview is typically conducted by a human resources professional and will probably focus more on your resume and qualifications than anything else. Screening interviews may be conducted in person, by telephone, or by video conferencing (see Telephone Interview and Video or Skype Interview sections).

- Articulate your skills and what you accomplished at each previous job experience.

Second Interview:
Second round interviews are often more difficult to prepare for because their purpose is more subtle—to determine which candidates will best "fit" with the company. Second interviews may be comprised of behavioral and competency-based questions (see Behavioral Interview and Competency-based Interview sections).

- Ask questions about the work environment.
- This stage may also include reference checks and testing.

Case Study Interview:
Consulting firms and certain financial institutions may include a case study or word problem based on a real-life or simulated consulting situation as part of their interview process. In this instance, the interviewer will present you with a case study and ask how you would approach and solve the dilemma at hand. The interviewer is simply trying to determine your analytical abilities through this interview method, so try not to get flustered!

- You can usually ask relevant questions in your efforts.
- There are a number of online and hardcopy resources available through the Office of Career Services to help you prepare for these types of interviews.
- It is also imperative to be part of a student study group and practice together since these interviews are very demanding.

Behavioral Interview:
In these interviews, the interviewer will ask you to talk about a real situation you've encountered and your response to that situation. A sample question could include, "Tell me of an incident when you failed," instead of a hypothetical question such as "How you would handle a mistake or failure?" The employer assumes this will be a good indicator of how you would handle situations in the future.

- Stay calm and answer the question as completely as you can, using the SAR formula as your guide:
  - S: What was the situation or problem that you were presented with?
  - A: What action did you take? (Specifically highlight the skills used.)
  - R: What were the results of your actions? (Be specific and quantify results when possible.)

Support Center for Nonprofit Management
Support Center for Nonprofit Management strengthens leadership and management capacity of nonprofit and public interest organizations by providing workshops, custom designed on-site training, and direct assistance consulting in all aspects of management.
www.supportcenteronline.org

The Goodman Center
The Goodman Center is a communications consulting firm that helps public interest groups, foundations, and progressive businesses reach more people more effectively.
www.thegoodmancenter.com

The Whelan Group, Inc.
The Whelan Group provides strategic and financial planning and fund raising management services to an array of growth-oriented, nonprofit organizations and institutions.
www.whelangroup.com