PUBLIC SECTOR CONSULTING FIRMS

Abt Associates
Abt Associates is a public policy and business consulting firm with a focus on research and program implementation in the fields of health, social and environmental policy, and international development. Clients include US federal agencies, state and municipal governments, international organizations, and nonprofit organizations.
www.abtassociates.com

Accenture
Accenture’s Public Service group is dedicated to helping governments and other public service organizations worldwide achieve high performance in the face of complex challenges. Accenture serves government agencies in various sectors, applying its consultants’ expertise in areas such as finance, performance management, and security solutions.
www.accenture.com

A.T. Kearney
A.T. Kearney’s government practice provides a full range of management consulting services to national, state, and local government agencies. The organization’s government offerings cover the areas of leadership, culture and values, performance management, organizational change, customer service, and lean operations.
www.atkearney.com

Atos Origin
Atos Origin is a major provider of IT and business services to the public sector. Atos Origin enables government organizations to run their operations more securely, cost-effectively and efficiently through its consulting and system integration expertise. It works in partnership with governments throughout the whole spectrum of the public sector - in healthcare, social security and welfare, defense, budget and finance, taxation, justice, agriculture, transport, licensing, information processing, and security.
www.atosorigin.com

Booz Allen Hamilton
Booz Allen Hamilton is a leading strategy and technology consulting firm, works with government agencies, institutions, and infrastructure organizations to deliver results that endure. Booz Allen is continually recognized for its quality work and corporate culture and has been regularly featured in the Best Companies rankings by Fortune, Working Mother, Businessweek, and Washingtonian magazines—and many others.
www.boozallen.com

Capgemini
Capgemini Government Solutions has public sector and commercial experience and qualifications, proven tools and methods for accelerated innovation and collaboration, and the insight to translate experience and functional and technical expertise into results. Capgemini has helped several federal agencies, including the

Updated 8/16
Departments of Homeland Security, Defense, and Health and Human Services, to implement programs, transform their organizations, and solve some of their toughest issues.

**CGI**
CGI has supported government for more than three decades with strong industry expertise, management know-how, and innovative technology and business solutions. These offerings, which are delivered through one-time engagements or long-term managed services contracts, include systems integration and consulting, application management, technology management, and business process services. CGI employs 33,000 professionals in 125 offices.

**CSC**
CSC’s North American Public Sector is a diversified professional services organization that provides IT, business operations and specialized engineering services for virtually every department, agency and major initiative within the US government as well as US state and municipal governments. CSC also serves national governments in Europe, Asia and Australia. CSC is one of the world’s largest private-sector providers of information technology, managed services and life-cycle solutions.

**Deloitte**
Deloitte works with public sector leaders to address today's most pressing challenges: transforming government, boosting performance, improving accountability, enhancing citizen service, ensuring security and privacy, fighting terrorism, or preparing for the impact of an aging population. Areas of expertise include: aging, health, and welfare, government performance, public governance and accountability, public-private partnerships, and security and defense.

**Hagerty Consulting**
Hagerty Consulting is a public sector consulting firm that specializes and provides services in eight functional areas: Business Process Transformation, Facilitation, Financial Management and Analysis, Grant and Loan Management, Policy Analysis, Preparedness and Crisis Recovery, Program and Project Management, and Strategic and Performance Management. Hagerty leverages networks and partnerships in order to collaborate with thought leaders in many disciplines.

**Icon Institute**
ICON Public is a leading provider of consulting services and technical assistance for public sector development in developing and transition countries, catalyzing change in societies to improve people’ quality of life. Committed to providing excellence in everything we do, we deliver reliable and cost-effective services in a timely manner to achieve tangible results and sustainable development.

**KPMG**
Drawing on its extensive experience in the public and private sectors, KPMG aims to apply a fresh perspective and offer creative ideas appropriate to the public sector environment. KPMG member firms offer a range of services to help governments with performance-related issues and challenges, including: business performance, accounting advisory, government advisory, internal audit, and information risk management.
INTERVIEW TYPES

Screening Interview:
The screening interview does just that—screen out candidates whose qualifications don’t meet the job specifications. The first interview is typically conducted by a human resources professional and will probably focus more on your resume and qualifications than anything else. Screening interviews may be conducted in person, by telephone, or by video conferencing (see Telephone Interview and Video or Skype Interview sections).

- Articulate your skills and what you accomplished at each previous job experience.

Second Interview:
Second round interviews are often more difficult to prepare for because their purpose is more subtle—to determine which candidates will best “fit” with the company. Second interviews may be comprised of behavioral and competency-based questions (see Behavioral Interview and Competency-based Interview sections).

- Ask questions about the work environment.
- This stage may also include reference checks and testing.

Case Study Interview:
Consulting firms and certain financial institutions may include a case study or word problem based on a real-life or simulated consulting situation as part of their interview process. In this instance, the interviewer will present you with a case study and ask how you would approach and solve the dilemma at hand. The interviewer is simply trying to determine your analytical abilities through this interview method, so try not to get flustered!

- You can usually ask relevant questions in your efforts.
- There are a number of online and hardcopy resources available through the Office of Career Services to help you prepare for these types of interviews.
- It is also imperative to be part of a student study group and practice together since these interviews are very demanding.

Behavioral Interview:
In these interviews, the interviewer will ask you to talk about a real situation you’ve encountered and your response to that situation. A sample question could include, “Tell me of an incident when you failed,” instead of a hypothetical question such as “How you would handle a mistake or failure?” The employer assumes this will be a good indicator of how you would handle situations in the future.

- Stay calm and answer the question as completely as you can, using the SARA formula as your guide:
  - S—What was the situation or problem that you were presented with?
  - A—What action did you take? (Specifically highlight the skills used.)
  - R—What were the results of your actions? (Be specific and quantify results when possible.)

LMI
LMI is a nonprofit strategic consultancy that offers civil agencies and defense managers capabilities in six mission areas: acquisition, facilities and asset management, financial management, information and technology, logistics, and organizations and human capital. The firm also has extensive expertise in healthcare, energy, the environment, and enterprise architecture development. Today, LMI has a professional staff of more than 750 researchers and consultants and works with virtually every federal department and agency on a broad spectrum of issues and opportunities.

www.lmi.org

SRA International
SRA is dedicated to solving complex problems of global significance for clients in national security, civil government and global health. With three decades experience and 6,300 employees in over 50 countries, SRA has been named to FORTUNE Magazine’s “100 Best Companies to Work For” list for 9 consecutive years. The solutions SRA provides include: systems engineering, development and implementation, strategic consulting, managed technical services, and business solutions.

www.sra.com

Unisys
Unisys helps governments throughout the world integrate information technology to create citizen-centric services. Unisys Government solutions include: national defense and domestic security, justice and public safety, health and human services, and citizens services, as well as complementary offerings such as outsourcing, technology, and communication and collaboration services.

www.unisys.com